



Agency Directory

STATE	AGENCY	CONTACT	CITY/STATE	PHONE	FAX	EMAIL	WEBSITE
Alabama	RSC Insurance Brokerage, Inc.	Mike Jackson	Birmingham, AL	205-979-7389 800-595-6526	205-979-6873	mike@crowfriedman.com	crowfriedman.com
Alaska	USI Insurance Services	Jeannine Ryan	Seattle, WA	206-577-5574	610-362-8527	jeanine.ryan@usi.com	usi.com
Arizona	Stuckey Insurance & Associated Agencies	Mary Lodwick	Phoenix, AZ	602-264-5533	602-279-9336	mary.lodwick@stuckeyinsurance.com	stuckeyinsurance.com
Arkansas	BSX Insurance	Ken Estes	Little Rock, AR	501-614-1572	501-614-1484	ken.estes@bxsi.com	bxsi.com
California - Los Angeles, Ventura, Santa Barbara, San Luis Obispo & Kern Counties	Dealey, Renton & Associates	Ari Khanna	Oakland, CA	510-465-3090	510-452-2193	akhanna@insdra.com	dealeyrenton.com
California - Northern & Central California	Dealey, Renton & Associates	Ari Khanna	Oakland, CA	510-465-3090	510-452-2193	akhanna@insdra.com	dealeyrenton.com
California - Orange, Riverside and San Bernardino Counties	Dealey, Renton & Associates	Ari Khanna	Oakland, CA	510-465-3090	510-452-2193	akhanna@insdra.com	dealeyrenton.com
California - San Diego Area	Cavignac & Associates Insurance Brokers	Kelly Potter	San Diego, CA	619-234-6848	619-234-8601	kpotter@cavignac.com	cavignac.com

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Colorado	USI Colorado	Bob Strine	Denver, CO	303-837-8500 800-873-8500	303-831-5295	bob.strine@usi.biz	vgic.com
Connecticut	Smith Brothers Insurance	Scott Smith	Glastonbury, CT	860-652-3235 800-426-6946	860-652-3236	ssmith@smithbrothersusa.com	smithbrothersUSA.com
Delaware	K T & D, Inc.	Bruce Smith / Scott Yerkes	Wilmington, DL	302-429-8500	302-429-6658	smith@ktd-ins.com yerkes@ktd-ins.com	ktd-ins.com
District of Columbia & Virginia Suburbs	CBIZ Insurance Services, Inc.	Mike Hraber	Columbia, MD	888-553-8500 x 3280	410-290-9240	mhraber@cbiz.com	cbiz.com
Florida	USI Insurance Services, LLC	Marilyn Lupico	Tampa, FL	800-277-5185	813-321-7500	marilyn.lupico@usi.biz	usi.biz
Georgia	RSC Insurance Brokerage, Inc.	Lee Edmond	Lawrenceville, GA	678-690-5993	678-690-5992	lee@crowfriedman.com	riskstrategies.com
Hawaii	Finance Insurance, Ltd.	Karen Hong	Honolulu, HI	808-522-2040	808-522-5592	khong@financeinsurance.com	financeinsurance.com
Idaho	The Hartwell Corporation	Jeremy Kroll	Caldwell, ID	208-459-1678 800-838-7835	208-454-1114	jeremy@thehartwellcorp.com	thehartwellcorp.com
Illinois - Northern/Central	Holmes, Murphy & Associates, Inc.	Paula Dixon	Peoria, IL	309-683-1065, 800-527-9049	866-501-3945	pdixon@holmesmurphy.com	holmesmurphy.com
Illinois - Northern	Professional Concepts Insurance Agency	Mike Cosgrove	Brighton, MI	810-224-5255	800-969-4081	mcosgrove@pciaonline.com	pciaonline.com
Illinois - Southern	Charles L. Crane Agency Company	Mike Reedy	St. Louis, MO	314-241-8700	314-444-4970	reedym@craneagency.com	craneagency.com
Indiana	Old National Insurance Group	Mike Gray	Indianapolis, IN	371-575-9999 800-860-1977	317-574-7861	mike.gray@oldnationalins.com	oldnationalins.com
Iowa	Holmes, Murphy, Cedar Rapids	Paula Dixon	Cedar Rapids, IA	319-364-0648 800-300-0325	888-898-6386	pdixon@holmesmurphy.com	holmesmurphy.com
Kansas	Holmes Murphy & Associates	Nick Maletta	Overland Park, KS	800-247-7756	866-218-1519	nmaletta@holmesmurphy.com	holmesmurphy.com

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Kentucky	The Underwriters Group Inc.	Cheyll Clayton Gallahue	Louisville, KY	502-489-6415	502-489-6415	cheyllg@uscky.com	uscky.com
Louisiana	Alexander & Sanders Insurance Agency, Inc.	Justin Sanders	Baton Rouge, LA	225-295-2995	225-368-2145	info@alexsand.com	alexsand.com
Maine	Clark Insurance	Gregg Ritter	Portland, ME	207-523-6257	207-774-2994	gritter@clarkinsurance.com	clarkinsurance.com
Maryland	CBIZ Insurance Services, Inc.	Mike Hraber	Columbia, MD	888-553-8500	443-285-0855	mhraber@cbiz.com	cbiz.com
Massachusetts	Poole Professional Ltd.	Chris Poole	Wakefield, MA	781-245-5400	781-245-5463	cpoole@poolepl.com	poolepl.com
Michigan	Professional Concepts Insurance Agency	Mike Cosgrove	Brighton, MI	800-969-4041	800-969-4081	mcosgrove@pciaonline.com	pciaonline.com
Minnesota	H. Robert Anderson & Associates, Inc.	Theresa Anderson	Bloomington, MN	952-893-1933	952-893-1819	theresa@hrandersoninsurance.com	hrandersoninsurance.com
Mississippi	HUB International Gulf South Limited	Sam Bryson	Jackson, MS	601-707-2050	601-707-2070	sam.bryson@hubinternational.com	hubinternational.com
Missouri - Southern/ Eastern	Charles L. Crane Agency Company	Chris Reedy	Saint Louis, MO	314-444-4902	888-456-2004	reedyc@craneagency.com	craneagency.com
Missouri - Western	Holmes Murphy & Associates	Nick Maletta	Overland Park, KS	800-247-7756	866-218-1519	nmaletta@holmesmurphy.com	holmesmurphy.com
Montana	The Hartwell Corporation	Jeremy Kroll	Caldwell, ID	208-459-1678 800-828-7835	208- 454-1114	jeremy@thehartwellcorp.com	thehartwellcorp.com
Montana	The Hartwell Corporation	Jordan Smith	Idaho Falls, ID	208-522-5656	208-524-5721	jordan@thehartwellcorp.com	thehartwellcorp.com
Nebraska	The Harry A. Koch Co.	Dave Jesse	Omaha, NE	402-861-7000	402-861-7236	dave.jesse@hakco.com	hakco.com
Nevada	American Insurance & Investment Corporation of Nevada	Bill Valent	Las Vegas, NV	877-806-5317 702-877-1760	702-877-0937	bill.valent@american-ins.com	american-ins.com

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New Hampshire	Poole Professional Ltd.	Chris Poole	Wakefield, MA	781-245-5400	781-245-5463	cpoole@poolepl.com	poolepl.com
New Jersey - Northern	Singer Nelson Charlmers, a Risk Strategies Company	Cathy Mitchell	Teaneck, NJ	201-837-1100	201-837-5050	cathy.mitchell@singernelson.com	singernelson.com
New Jersey - Southern	Wortley/Poole Professional Ltd.	Ken Wortley	Philadelphia, PA	215-564-6970	215-564-6975	kwortley@wortleypoole.com	wortleypoole.com
New Mexico	R.J. Dean & Associates	James Lyon	Albuquerque, NM	505-938-2435 800-422-8925	505-822-0341	jlyons@cressinsurance.com	cressinsurance.com
New York - Northern	Poole Professional - New York, Inc.	Tom Mullard	Pittsford, NY	800-371-1063	585-385-0028	tmullard@poolepl.com	poolepl.com
New York - Southern	Singer Nelson Charlmers, a Risk Strategies Company	Cathy Mitchell	Teaneck, NJ	212-826-9744	201-837-5050	cathy.mitchell@singernelson.com	singernelson.com
North Carolina	BB&T Insurance Services, Inc.	Kathy Blanchard	Greensboro, NC	800-249-0061	888-831-8409	kblanchard@bbandt.com	insurance.bbt.com
North Dakota	TRJ Professional Group, Inc.	Tom Johnson	Rapid City, ND	866-742-3243	605-716-6534	tom@trjprofessional.com	
Ohio	Oswald Companies.	Paula Selvaggio	Cleveland, OH	800-975-9468 216-839-2800	216-839-2815	pselvaggio@oswaldcompanies.com	oswaldcompanies.com
Oklahoma	McLaughlin/Brunson Insurance Agency LLP – A Risk Strategies Company	Joe Bryant	Dallas, TX	214-503-1212	214-503-8899	joe@mclaughlinbrunson.com	mclaughlinbrunson.com
Oregon	USI Insurance Services	Jeaninne Ryan	Seattle, WA	206-577-5574	610-362-8527	jeanine.ryan@usi.com	usi.com
Pennsylvania - Eastern	Wortley/Poole Professional Ltd.	Ken Wortley	Philadelphia, PA	215-564-6970	215-564-6975	kwortley@WortleyPoole.com	wortleypoole.com
Pennsylvania - Western	Oswald Companies.	Paula Selvaggio	Cleveland, OH	800-975-9468 216-839-2800	216-839-2815	pselvaggio@oswaldcompanies.com	oswaldcompanies.com
Puerto Rico	Fulcro Insurance	Jose Lee	San Juan, PR	787-725-5880	787-721-0980	jlee@fulcroinsurance.com	fulcroinsurance.com
Rhode Island	Smith Brothers Insurance	Scott Smith	Glastonbury, CT	860-652-3235 800-426-6946	860-652-3236	ssmith@smithbrothersusa.com	smithbrothersUSA.com

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South Carolina	BB&T Boyle-Vaughan Insurance	Kathy Blanchard	Columbia, SC	800-249-0061	888-831-8409	kblanchard@bbandt.com	insurance.bbt.com
South Dakota	TRJ Professional Group, Inc.	Tom Johnson	Rapid City, ND	866-742-3243	605-716-6534	tom@trjprofessional.com	
Tennessee	RSC Insurance Brokerage, Inc.	Ruth Hardimon	Memphis, TN	901-820-0400	901-820-0402	ruth@crowfriedman.com	riskstrategies.com
Tennessee	RSC Insurance Brokerage, Inc.	Ruth Hardimon	Nashville, TN	615-383-0072	615-297-4020	ruth@crowfriedman.com	riskstrategies.com
Texas - Northern	McLaughlin/Brunson Insurance Agency LLP – A Risk Strategies Company	Joe Bryant	Dallas, TX	214-503-1212	214-503-8899	joe@mclaughlinbrunson.com	mclaughlinbrunson.com
Texas - Southern	USI Southwest	Jim Jimmerson	Austin, TX	512-451-7555	512-467-0113	jim.jimmerson@usi.biz	ae.usi.biz
Texas - Southern	USI Southwest	Kevin Pratt	Houston, TX	713-490-4600	713-490-4700	kevin.pratt@usi.biz	ae.usi.biz
Utah	American Insurance & Investment Corporation	Dave Bradshaw	Salt Lake City, UT	801-364-3434	801-355-5234	dave.bradshaw@american-ins.com	american-ins.com
Utah	Benchmark Insurance Agency, Inc.	Dan Bradshaw	Bountiful, UT	801-397-3434	801-951-0050	dan@benchmark-insurance.com	Benchmarkinsurance.com
Vermont	Poole Professional Ltd.	Tom Mullard	Wakefield, MA	781-245-5400	781-245-5463	tmullard@poolepl.com	poolepl.com
Virginia	BB&T Insurance Services, Inc.	Kathy Blanchard	Richmond, VA	804-678-5013 800-249-0061	888-751-3010	kblanchard@bbandt.com	insurance.bbt.com
Washington	USI Insurance Services	Jeannine Ryan	Seattle, WA	206-577-5574	610-362-8527	jeanine.ryan@usi.com	usi.com
West Virginia	Oswald Companies.	Paula Selvaggio	Cleveland, OH	800-975-9468 216-839-2800	216-839-2815	pselvaggio@oswaldcompanies.com	oswaldcompanies.com
Wisconsin	Holmes, Murphy & Associates, Inc.	Paula Dixon	Madison, WI	800-527-9049	888-898-6386	pdixon@holmesmurphy.com	holmesmurphy.com
Wyoming	USI Colorado	Bob Strine	Denver, CO	303-837-8500 800-873-8500	303-831-5295	bob.strine@usi.biz	vgic.com

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