



Insurance  
Design  
Professional

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## Agency Directory

STATE	AGENCY	CONTACT	CITY/STATE	PHONE	FAX	EMAIL	WEBSITE
Alabama	RSC Insurance Brokerage, Inc.	Mike Jackson	Birmingham, AL	205-979-7389 800-595-6526	205-979-6873	<a href="mailto:mike@crowfriedman.com">mike@crowfriedman.com</a>	<a href="http://crowfriedman.com">crowfriedman.com</a>
Alaska	USI Kibble & Prentice	Ryan Schultz	Seattle, WA	206-441-6300	610-362-8527	<a href="mailto:ryan.schultz@usi.biz">ryan.schultz@usi.biz</a>	<a href="http://kpc.com">kpc.com</a>
Arizona	Stuckey Insurance & Associated Agencies	Mary Lodwick	Phoenix, AZ	602-264-5533	602-279-9336	<a href="mailto:mary.lodwick@stuckeyinsurance.com">mary.lodwick@stuckeyinsurance.com</a>	<a href="http://stuckeyinsurance.com">stuckeyinsurance.com</a>
Arkansas	BancorpSouth Insurance Services, Inc.	Ken Estes	Little Rock, AR	501-614-1572	501-614-1484	<a href="mailto:ken.estes@bxsi.com">ken.estes@bxsi.com</a>	<a href="http://bxsi.com">bxsi.com</a>
California - Los Angeles, Ventura, Santa Barbara, San Luis Obispo & Kern Counties	Dealey, Renton & Associates	Joan Calnon	Pasadena, CA	626-844-3070	626-844-3074	<a href="mailto:jcalnon@insdra.com">jcalnon@insdra.com</a>	<a href="http://dealeyrenton.com">dealeyrenton.com</a>
California - Northern & Central California	Dealey, Renton & Associates	Ari Khanna	Oakland, CA	510-465-3090	510-452-2193	<a href="mailto:akhanna@insdra.com">akhanna@insdra.com</a>	<a href="http://dealeyrenton.com">dealeyrenton.com</a>
California - Orange, Riverside and San Bernardino Counties	Dealey, Renton & Associates	Sherall Gradias	Santa Ana, CA	714-427-3491	714-427-6818	<a href="mailto:sgradias@dealeyrenton.com">sgradias@dealeyrenton.com</a>	<a href="http://dealeyrenton.com">dealeyrenton.com</a>
California - San Diego Area	Cavignac & Associates Insurance Brokers	Jeff Cavignac	San Diego, CA	619-234-6848	619-234-8601	<a href="mailto:jcavignac@cavignac.com">jcavignac@cavignac.com</a>	<a href="http://cavignac.com">cavignac.com</a>

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Colorado	USI Colorado	Bob Strine	Denver, CO	303-837-8500 800-873-8500	303-831-5295	<a href="mailto:bob.strine@usi.biz">bob.strine@usi.biz</a>	<a href="http://vgic.com">vgic.com</a>
Connecticut	Camilleri & Clarke Associates an Affiliate of Smith Brothers Insurance	Scott Smith	Glastonbury, CT	860-652-3235 800-426-6946	860-652-3236	<a href="mailto:ssmith@smithbrothersusa.com">ssmith@smithbrothersusa.com</a>	<a href="http://camillericlarke.com">camillericlarke.com</a>
Delaware	K T & D, Inc.	Bruce Smith / Scott Yerkes	Wilmington, DL	302-429-8500	302-429-6658	<a href="mailto:smith@ktd-ins.com">smith@ktd-ins.com</a> <a href="mailto:yerkes@ktd-ins.com">yerkes@ktd-ins.com</a>	<a href="http://ktd-ins.com">ktd-ins.com</a>
District of Columbia & Virginia Suburbs	CBIZ Insurance Services, Inc.	Mike Hraber	Columbia, MD	888-553-8500 x 3280	410-290-9240	<a href="mailto:mhraber@cbiz.com">mhraber@cbiz.com</a>	<a href="http://cbiz.com">cbiz.com</a>
Florida	USI Insurance Services, LLC	Marilyn Lupico	Tampa, FL	800-277-5185	813-321-7500	<a href="mailto:marilyn.lupico@usi.biz">marilyn.lupico@usi.biz</a>	<a href="http://usi.biz">usi.biz</a>
Georgia	RSC Insurance Brokerage, Inc.	Ruth Hardimon	Lawrenceville, GA	678-690-5990	678-690-5992	<a href="mailto:ruth@crowfriedman.com">ruth@crowfriedman.com</a>	<a href="http://crowfriedman.com">crowfriedman.com</a>
Hawaii	Finance Insurance, Ltd.	Karen Hong	Honolulu, HI	808-522-2040	808-522-5592	<a href="mailto:khong@financeinsurance.com">khong@financeinsurance.com</a>	<a href="http://financeinsurance.com">financeinsurance.com</a>
Idaho	The Hartwell Corporation	Jeremy Kroll	Caldwell, ID	208-459-1678 800-838-7835	208-454-1114	<a href="mailto:jeremy@thehartwellcorp.com">jeremy@thehartwellcorp.com</a>	<a href="http://thehartwellcorp.com">thehartwellcorp.com</a>
Illinois - Northern/Central	Holmes, Murphy & Associates, Inc.	Paula Dixon	Peoria, IL	309-683-1065, 800-527-9049	866-501-3945	<a href="mailto:pdixon@holmesmurphy.com">pdixon@holmesmurphy.com</a>	<a href="http://holmesmurphy.com">holmesmurphy.com</a>
Illinois - Northern	Professional Concepts Insurance Agency	Mike Cosgrove	Brighton, MI	810-224-5255	800-969-4081	<a href="mailto:mcosgrove@pciaonline.com">mcosgrove@pciaonline.com</a>	<a href="http://pciaonline.com">pciaonline.com</a>
Illinois - Southern	Charles L. Crane Agency Company	Mike Reedy	St. Louis, MO	314-241-8700	314-444-4970	<a href="mailto:reedym@craneagency.com">reedym@craneagency.com</a>	<a href="http://craneagency.com">craneagency.com</a>
Indiana	Old National Insurance Group	Mike Gray	Indianapolis, IN	371-575-9999 800-860-1977	317-574-7861	<a href="mailto:mike.gray@oldnationalins.com">mike.gray@oldnationalins.com</a>	<a href="http://oldnationalins.com">oldnationalins.com</a>
Iowa	Holmes, Murphy, Cedar Rapids	Paula Dixon	Cedar Rapids, IA	319-364-0648 800-300-0325	888-898-6386	<a href="mailto:pdixon@holmesmurphy.com">pdixon@holmesmurphy.com</a>	<a href="http://holmesmurphy.com">holmesmurphy.com</a>
Kansas	Holmes Murphy & Associates	Karen Boyer	Overland Park, KS	866-574-6282 ext. 5339	866-501-3921	<a href="mailto:kboyer@holmesmurphy.com">kboyer@holmesmurphy.com</a>	<a href="http://holmesmurphy.com">holmesmurphy.com</a>

# Design Professional Agency Directory



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Kentucky	The Underwriters Group Inc.	Amy Baumann	Louisville, KY	502-244-1343	502-244-1411	<a href="mailto:amy@uscky.com">amy@uscky.com</a>	<a href="http://uscky.com">uscky.com</a>
Louisiana	Alexander & Sanders Insurance Agency, Inc.	Justin Sanders	Baton Rouge, LA	225-295-2995	225-368-2145	<a href="mailto:info@alexsand.com">info@alexsand.com</a>	<a href="http://alexsand.com">alexsand.com</a>
Maine	Clark Insurance	Gregg Ritter	Portland, ME	207-523-6257	207-774-2994	<a href="mailto:gritter@clarkinsurance.com">gritter@clarkinsurance.com</a>	<a href="http://clarkinsurance.com">clarkinsurance.com</a>
Maryland	CBIZ Insurance Services, Inc.	Mike Hraber	Columbia, MD	888-553-8500	443-285-0855	<a href="mailto:mhraber@cbiz.com">mhraber@cbiz.com</a>	<a href="http://cbiz.com">cbiz.com</a>
Massachusetts	Poole Professional Ltd.	Chris Poole	Wakefield, MA	781-245-5400	781-245-5463	<a href="mailto:cpoole@poolepl.com">cpoole@poolepl.com</a>	<a href="http://poolepl.com">poolepl.com</a>
Michigan	Professional Concepts Insurance Agency	Mike Cosgrove	Brighton, MI	800-969-4041	800-969-4081	<a href="mailto:mcosgrove@pciaonline.com">mcosgrove@pciaonline.com</a>	<a href="http://pciaonline.com">pciaonline.com</a>
Minnesota	H. Robert Anderson & Associates, Inc.	Theresa Anderson	Bloomington, MN	952-893-1933	952-893-1819	<a href="mailto:theresa@hrandersoninsurance.com">theresa@hrandersoninsurance.com</a>	<a href="http://hrandersoninsurance.com">hrandersoninsurance.com</a>
Mississippi	HUB International Gulf South Limited	Sam Bryson	Jackson, MS	601-707-2050	601-707-2070	<a href="mailto:sam.bryson@hubinternational.com">sam.bryson@hubinternational.com</a>	<a href="http://hubinternational.com">hubinternational.com</a>
Missouri - Southern/ Eastern	Charles L. Crane Agency Company	Chris Reedy	Saint Louis, MO	314-444-4902	888-456-2004	<a href="mailto:reedyc@craneagency.com">reedyc@craneagency.com</a>	<a href="http://craneagency.com">craneagency.com</a>
Missouri - Western	Holmes Murphy & Associates	Karen Boyer	Overland Park, KS	866-574-6282	866-479-6422	<a href="mailto:kboyer@holmesmurphy.com">kboyer@holmesmurphy.com</a>	<a href="http://holmesmurphy.com">holmesmurphy.com</a>
Montana	The Hartwell Corporation	Jeremy Kroll	Caldwell, ID	208-459-1678 800-828-7835	208-454-1114	<a href="mailto:jeremy@thehartwellcorp.com">jeremy@thehartwellcorp.com</a>	<a href="http://thehartwellcorp.com">thehartwellcorp.com</a>
Montana	The Hartwell Corporation	Jordan Smith	Idaho Falls, ID	208-522-5656	208-524-5721	<a href="mailto:jordan@thehartwellcorp.com">jordan@thehartwellcorp.com</a>	<a href="http://thehartwellcorp.com">thehartwellcorp.com</a>
Nebraska	The Harry A. Koch Co.	Dave Jesse	Omaha, NE	402-861-7000	402-861-7236	<a href="mailto:dave.jesse@hakco.com">dave.jesse@hakco.com</a>	<a href="http://hakco.com">hakco.com</a>
Nevada	American Insurance & Investment Corporation of Nevada	Bill Valent	Las Vegas, NV	877-806-5317 702-877-1760	702-877-0937	<a href="mailto:bill.valent@american-ins.com">bill.valent@american-ins.com</a>	<a href="http://american-ins.com">american-ins.com</a>

# Design Professional Agency Directory



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New Hampshire	Poole Professional Ltd.	Chris Poole	Wakefield, MA	781-245-5400	781-245-5463	<a href="mailto:cpoole@poolepl.com">cpoole@poolepl.com</a>	<a href="http://poolepl.com">poolepl.com</a>
New Jersey - Northern	Singer Nelson Charlmers, a Risk Strategies Company	Cathy Mitchell	Teaneck, NJ	201-837-1100	201-837-5050	<a href="mailto:cathy.mitchell@singernelson.com">cathy.mitchell@singernelson.com</a>	<a href="http://singernelson.com">singernelson.com</a>
New Jersey - Southern	Wortley/Poole Professional Ltd.	Ken Wortley	Philadelphia, PA	215-564-6970	215-564-6975	<a href="mailto:kwortley@wortleypoole.com">kwortley@wortleypoole.com</a>	<a href="http://wortleypoole.com">wortleypoole.com</a>
New Mexico	R.J. Dean & Associates	Bob Dean	Albuquerque, NM	505-822-8114 800-422-8925	505-822-0341	<a href="mailto:rjdean@cressinsurance.com">rjdean@cressinsurance.com</a>	<a href="http://cressinsurance.com">cressinsurance.com</a>
New York - Northern	Poole Professional - New York, Inc.	Tom Mullard	Pittsford, NY	800-371-1063	585-385-0028	<a href="mailto:tmullard@poolepl.com">tmullard@poolepl.com</a>	<a href="http://poolepl.com">poolepl.com</a>
New York - Southern	Singer Nelson Charlmers, a Risk Strategies Company	Cathy Mitchell	Teaneck, NJ	212-826-9744	201-837-5050	<a href="mailto:cathy.mitchell@singernelson.com">cathy.mitchell@singernelson.com</a>	<a href="http://singernelson.com">singernelson.com</a>
North Carolina	BB&T Insurance Services, Inc.	Paul Smits	Greensboro, NC	336-547-2151	888-831-8409	<a href="mailto:psmits@bbandt.com">psmits@bbandt.com</a>	<a href="http://insurance.bbt.com">insurance.bbt.com</a>
North Dakota	TRJ Professional Group, Inc.	Tom Johnson	Rapid City, ND	866-742-3243	605-716-6534	<a href="mailto:tom@trjprofessional.com">tom@trjprofessional.com</a>	
Ohio	Oswald Companies.	Paula Selvaggio	Cleveland, OH	800-975-9468 216-839-2800	216-839-2815	<a href="mailto:pselvaggio@oswaldcompanies.com">pselvaggio@oswaldcompanies.com</a>	<a href="http://oswaldcompanies.com">oswaldcompanies.com</a>
Oklahoma	McLaughlin/Brunson Insurance Agency LLP	Joe Bryant	Dallas, TX	214-503-1212	214-503-8899	<a href="mailto:joe@mclaughlinbrunson.com">joe@mclaughlinbrunson.com</a>	<a href="http://mclaughlinbrunson.com">mclaughlinbrunson.com</a>
Oregon	USI Kibble & Prentice	Ryan Schultz	Seattle, WA	206-441-6300	610-362-8527	<a href="mailto:ryan.schultz@usi.biz">ryan.schultz@usi.biz</a>	<a href="http://kpc.com">kpc.com</a>
Pennsylvania - Eastern	Wortley/Poole Professional Ltd.	Ken Wortley	Philadelphia, PA	215-564-6970	215-564-6975	<a href="mailto:kwortley@WortleyPoole.com">kwortley@WortleyPoole.com</a>	<a href="http://wortleypoole.com">wortleypoole.com</a>
Pennsylvania - Western	Oswald Companies.	Paula Selvaggio	Cleveland, OH	800-975-9468 216-839-2800	216-839-2815	<a href="mailto:pselvaggio@oswaldcompanies.com">pselvaggio@oswaldcompanies.com</a>	<a href="http://oswaldcompanies.com">oswaldcompanies.com</a>
Puerto Rico	Fulcro Insurance	Jose Lee	San Juan, PR	787-725-5880	787-721-0980	<a href="mailto:jlee@fulcroinsurance.com">jlee@fulcroinsurance.com</a>	<a href="http://fulcroinsurance.com">fulcroinsurance.com</a>
Rhode Island	Camilleri & Clarke Associates an Affiliate of Smith Brothers Insurance	Scott Smith	Glastonbury, CT	860-652-3235 800-426-6946	860-652-3236	<a href="mailto:ssmith@smithbrothersusa.com">ssmith@smithbrothersusa.com</a>	<a href="http://camillericlarke.com">camillericlarke.com</a>

# Design Professional Agency Directory



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South Carolina	BB&T Boyle-Vaughan Insurance	Matt Meeks	Columbia, SC	803-231-6188	877-467-7210	<a href="mailto:mmeeks@bbandt.com">mmeeks@bbandt.com</a>	<a href="http://insurance.bbt.com">insurance.bbt.com</a>
South Dakota	TRJ Professional Group, Inc.	Tom Johnson	Rapid City, ND	866-742-3243	605-716-6534	<a href="mailto:tom@trjprofessional.com">tom@trjprofessional.com</a>	
Tennessee	RSC Insurance Brokerage, Inc.	Ruth Hardimon	Memphis, TN	901-820-0400	901-820-0402	<a href="mailto:ruth@crowfriedman.com">ruth@crowfriedman.com</a>	<a href="http://crowfriedman.com">crowfriedman.com</a>
Tennessee	RSC Insurance Brokerage, Inc.	Ruth Hardimon	Nashville, TN	615-383-0072	615-297-4020	<a href="mailto:ruth@crowfriedman.com">ruth@crowfriedman.com</a>	<a href="http://crowfriedman.com">crowfriedman.com</a>
Texas - Northern	McLaughlin/Brunson Insurance Agency LLP	Joe Bryant	Dallas, TX	214-503-1212	214-503-8899	<a href="mailto:joe@mclaughlinbrunson.com">joe@mclaughlinbrunson.com</a>	<a href="http://mclaughlinbrunson.com">mclaughlinbrunson.com</a>
Texas - Southern	USI Southwest	Jim Jimmerson	Austin, TX	512-451-7555	512-467-0113	<a href="mailto:jim.jimmerson@usi.biz">jim.jimmerson@usi.biz</a>	<a href="http://ae.usi.biz">ae.usi.biz</a>
Texas - Southern	USI Southwest	Kevin Pratt	Houston, TX	713-490-4600	713-490-4700	<a href="mailto:kevin.pratt@usi.biz">kevin.pratt@usi.biz</a>	<a href="http://ae.usi.biz">ae.usi.biz</a>
Utah	American Insurance & Investment Corporation	Dave Bradshaw	Salt Lake City, UT	801-364-3434	801-355-5234	<a href="mailto:dave.bradshaw@american-ins.com">dave.bradshaw@american-ins.com</a>	<a href="http://american-ins.com">american-ins.com</a>
Vermont	Poole Professional Ltd.	Tom Mullard	Wakefield, MA	781-245-5400	781-245-5463	<a href="mailto:tmullard@poolepl.com">tmullard@poolepl.com</a>	<a href="http://poolepl.com">poolepl.com</a>
Virginia	BB&T Insurance Services, Inc.	Kathy Blanchard	Richmond, VA	804-678-5013 800-249-0061	888-751-3010	<a href="mailto:kblanchard@bbandt.com">kblanchard@bbandt.com</a>	<a href="http://insurance.bbt.com">insurance.bbt.com</a>
Washington	USI Kibble & Prentice	Ryan Schultz	Seattle, WA	206-441-6300	610-362-8527	<a href="mailto:ryan.schultz@usi.biz">ryan.schultz@usi.biz</a>	<a href="http://kpcom.com">kpcom.com</a>
West Virginia	Oswald Companies.	Paula Selvaggio	Cleveland, OH	800-975-9468 216-839-2800	216-839-2815	<a href="mailto:pselvaggio@oswaldcompanies.com">pselvaggio@oswaldcompanies.com</a>	<a href="http://oswaldcompanies.com">oswaldcompanies.com</a>
Wisconsin	Holmes, Murphy & Associates, Inc.	Paula Dixon	Madison, WI	800-527-9049	888-898-6386	<a href="mailto:pdixon@holmesmurphy.com">pdixon@holmesmurphy.com</a>	<a href="http://holmesmurphy.com">holmesmurphy.com</a>
Wyoming	USI Colorado	Bob Strine	Denver, CO	303-837-8500 800-873-8500	303-831-5295	<a href="mailto:bob.strine@usi.biz">bob.strine@usi.biz</a>	<a href="http://vgic.com">vgic.com</a>

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