2017 DPRCG Convocation – Alchemy of Leadership

GENERAL SESSION – PRESENTATION DESCRIPTIONS

Thursday

DPRCG President’s Welcome and Conference Opening
Presented by Nate Beil, P.E., D.WRE, M.ASCE, KCI Technologies Inc., Doug Strong, RPLU, CRIS, Al Rabasca and Brett Stewart, J.D., Design Professional unit of XL Catlin

Nate Beil and Doug Strong welcome DPRCG members, and Co-Masters of Ceremonies Al Rabasca and Brett Stewart set the stage for the Convocation.

Lead Like You Mean It: Four World Class Leadership Basics
Presented by Jeff Noel

Leaders drive employee culture. Few client-facing employees devote time to thinking about how they’ll increase shareholder value. Yet leaders want them to behave as if they were principals and owners. This is the million-dollar problem virtually every leader struggle to overcome…and customers feel it. This presentation is specifically for leaders and those who are taking the reins in the near future. Jeff Noel is a two-time Walt Disney Lifetime Achievement Award recipient and former Disney Institute Keynote speaker. The presentation will not be recorded for post-conference viewing – don’t miss this high-energy, passionate presenter.

Claim Exposé: Stepping Up

Everyone makes “mistakes”; so too do design professionals in breaching the “standard of care”. When it happens, the important thing becomes how it is handled. This story illustrates how one firm stepped up and utilized atypical methods to resolve a significant liability issue, reduced total costs and also saved their reputation in the community.

Alternative Project Delivery

Alternative project delivery offers both opportunity and liability for those firms who choose to engage in the various forms (IPD, design/build, P3, etc.). We will examine the cultural aspects (professional mindset during execution, organization, project pace/speed), lessons learned from the evolution of alternative delivery contracts and their associated liability clauses, and how the A/E community has chosen to evolve with the change in project delivery. Specific firm experiences will be discussed and best practices for “go/no go” selection will be presented. The intent is to explore how A/E firms can successfully navigate the pitfalls of alternative project delivery and to recognize that a firm’s capacity can be exceeded before it is understood.
Knowledge
*Presented by Chris Brasier, FAIA, LEED AP, Clark Nexsen, Inc., and Dan Meckes, P.E., Crawford, Murphy & Tilly, Inc.*

The nurturing of knowledge creation and transfer is becoming increasingly important for A/E firms to remain relevant to their clients in today’s competitive landscape. The diminishing half-life of new technologies, retirement of a generation of subject matter experts and the need to understand and respond to the accelerating pace of change and innovation in our clients’ markets demands that firms give thoughtful consideration and make strategic investments in how knowledge is leveraged. This session will share the journey of two firms of implementing knowledge management ideas that advance their organization’s strategic plans.

Claim Case Study: Lessons Learned
*Presented by Nancy Rigassio, Esq., XL Catlin*

Peers’ real-life disputes demonstrate important lessons and help you avoid expensive pitfalls.

**Friday**

**XL Catlin Education Update**
*Presented by Randy Lewis, XL Catlin*

A brief update on new educational programs and eContract Guide chapters developed by XL Catlin

**Claim Exposé: All Hands on Deck**
*Presented by David Zenk, AIA, Gund Partnership, and George Coakley, Esq., Coakley + Lammert Co. LPA*

A 320 unit senior living facility experienced a water infiltration problem on some of their balconies; 84 to be exact. While the parties disagreed on the cause, the cost was pretty clear. Watch, listen and consider the cost to fight vs. the cost to cooperate.

**Smart Perspectives**
*Presented by Aaron Domini, OHM Advisors*

Smart Cities are here and evolving quickly as the Internet of Things (IOT) expands and impacts municipal services around the globe. The smart city industry is projected to be a $400 billion market by 2020. Does the AE industry have a space within the smart city marketplace? Our presenter will share what communities are thinking based on recent survey data and offer ideas on what that means for architects and engineers who are providing services to and within Smart Cities.

**Claim Case Study: Lessons Learned**
*Presented by Matt Ford, Esq., XL Catlin*

Peers’ real-life disputes demonstrate important lessons and help you avoid expensive pitfalls.
Driving continued improvement takes leaders’ commitment. Creativity and innovation are key to individual project success, but also to the continuing success of design firms. This doesn’t just happen, though. Leaders need to make a concerted effort to encourage creativity in an industry that is sometimes risk averse. Your talent’s capacity for design and creating solutions can expand in a culture that balances innovation and risk awareness. This session will share examples of how firms’ have been successful in creating better projects while laying the groundwork for the future success of the enterprise.